

# Number Needed to Treat Analysis of Zanubrutinib in Relapsed/Refractory Chronic Lymphocytic Leukemia

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## BACKGROUND

- Chronic lymphocytic leukemia (CLL) is the most common leukemia type. In 2020, there were an estimated 207,463 people living with CLL, with an annual incidence of approximately 4.9 per 100,000 in the United States (US)<sup>1</sup>
- The goal of CLL treatment is to effectively control disease while improving/maintaining quality of life for patients, especially in patients with advanced or progressed CLL
- Following an initial response to treatment, most patients with CLL relapse and need additional therapy, while a proportion of patients become refractory to initial treatment<sup>2</sup>
- A recent update to NCCN clinical guidelines for the management of CLL included zanubrutinib monotherapy, ibrutinib monotherapy, acalabrutinib monotherapy, and venetoclax + rituximab as preferred treatments for relapsed/refractory (R/R) CLL without del(17p)/TP53 mutation<sup>3</sup>
- A retrospective database analysis of commercially insured patients in the US with CLL between 2013 and 2018 found that ibrutinib was most commonly used in second-line (2L) and third-line (3L) treatment (21% and 26%, respectively)<sup>4</sup>
- Real-world studies indicated considerable economic burden associated with adverse events (AEs) and medical resource utilization in R/R CLL management in Medicare and commercial insurance programs<sup>5,6</sup>
- Zanubrutinib, a second-generation Bruton tyrosine kinase inhibitor (BTKi), demonstrated clinical superiority against ibrutinib, a first-generation BTKi, in the ALPINE trial (NCT03734016) for the treatment of adults with R/R CLL (progression-free survival [PFS] hazard ratio, 0.65; 95% CI, 0.49-0.86; P=0.002)<sup>8</sup>

## OBJECTIVE

- To compare zanubrutinib versus ibrutinib in 2L R/R CLL by calculating the number needed to treat (NNT) to avoid one progression or death and associated incremental cost

## METHODS

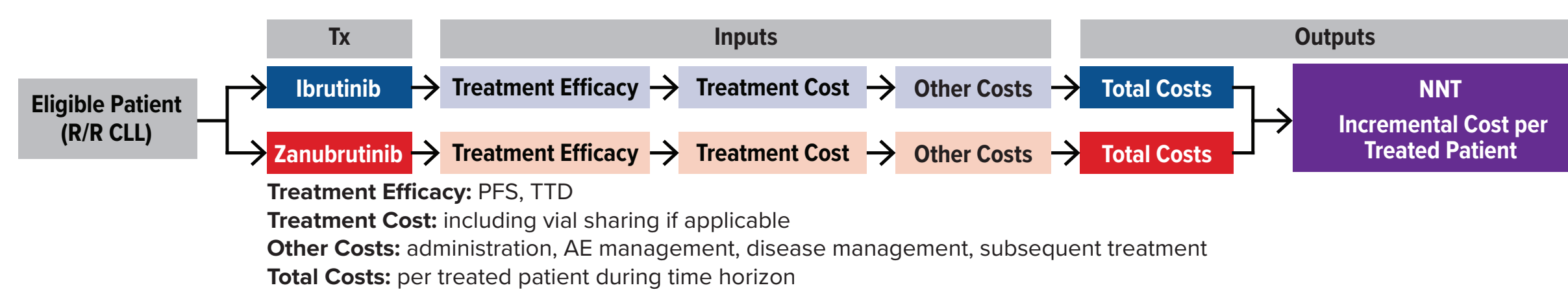
### Model Overview

- An NNT analysis inside a health economic framework was conducted to characterize the number of R/R CLL patients needed to be treated with zanubrutinib instead of ibrutinib to avoid one event of progression or death. The costs for each treatment and cost differential were also calculated
- The model was developed using clinical trial data with published unit-cost and resource-use data to estimate treatment costs and PFS over a 24-month time horizon from the US payer perspective
- Payer mix was assumed with 40% commercial and 60% Medicare
- PFS was chosen as an indicator of effectiveness due to the maturity of trial data with respect to this measure and clinical interest in delaying a progression or death. Scenario analyses were conducted to test the impact of different PFS estimates and time horizons (12-month and 36-month)
- Deterministic sensitivity analyses were conducted to assess parameter uncertainties and explore key model drivers

### Model Structure

- A health economic model (Figure 1) was used for comparing costs and outcomes for an eligible patient with R/R CLL treated with either zanubrutinib or ibrutinib as a 2L treatment

Figure 1. Structure of NNT Health Economic Model Comparing Zanubrutinib to Ibrutinib in an Eligible Patient With R/R CLL



- The model accrued patients' survival outcomes and associated costs over the time horizon for each treatment
- The 2 treatment options were compared with respect to efficacy (incremental PFS) and costs, and then NNT and cost per treated patient were calculated

## MODEL INPUTS

### Patient Characteristics and Clinical Inputs

- Patient characteristics and clinical inputs used in the model are shown in Table 1. Patient characteristics are used for calculating drug dosages and costs while the clinical inputs determine efficacy for 2L treatment with zanubrutinib and ibrutinib

Table 1. Patient Characteristics and Clinical Inputs

	Values	Sources
<b>Patient characteristics</b>		
Weight, kg	78.53	ALPINE study <sup>7</sup>
Body surface area, m <sup>2</sup>	1.92	Calculation <sup>8</sup>
<b>Clinical inputs</b>		
PFS	Values at 12, 24, and 36 months for zanubrutinib and ibrutinib	ALPINE study <sup>7</sup>
TTD	Treated until progression	

### Treatment-Related Costs

- Costs for zanubrutinib and ibrutinib are based on both acquisition (primary 2L treatment) and administration (primary 2L treatment) costs. AE treatment costs are included in the analysis as one-off costs based on incidence in the ALPINE trial. Inpatient and outpatient resource use was based on expert opinion. Commercial and Medicare acquisition and AE costs were taken from HCUPnet and CMS.gov, respectively. Blended commercial and Medicare costs were used. All unit costs used are 2023 USD values. Values used in the model with references are shown in Table 2

Table 2. Treatment-Related Costs

Input	Values	Sources
Zanubrutinib	\$13,521 (per 28-day cycle)	IBM Micromedex <sup>9</sup> RED BOOK <sup>9</sup> [commercial], <sup>9</sup> 80-mg dose <sup>11</sup>
Ibrutinib	\$15,883 (per 28-day cycle)	IBM Micromedex <sup>9</sup> RED BOOK <sup>9</sup> [commercial], <sup>9</sup> 420-mg dose <sup>12</sup>
AE cost – zanubrutinib	\$6480	ALPINE study, <sup>7</sup> percentages, <sup>6</sup> unit costs <sup>13,14</sup>
AE cost – ibrutinib	\$6603	

### Subsequent Treatments Distribution With Costs

- Regimens and costs of subsequent treatments (3L+, acquisition, and administration) following discontinuation/ stopping of 2L are included in the model. Distribution of treatment options is based on ALPINE CSR with costs blended between commercial (Redbook WAC price) and Medicare (CMS.gov). These data are shown in Table 3. Time on subsequent treatment was informed by median treatment duration extracted from clinical trials in R/R patients<sup>7</sup>

Table 3. Subsequent Treatments Distribution With Costs

Subsequent Treatment (Top 5)	Distribution (%)		Cost	Sources
	Zanubrutinib	Ibrutinib		
Percent receiving 3L+	7.3	13.8	–	ALPINE study <sup>7</sup>
Rituximab/rituximab-arx	41.7	33.3	\$53,083	ALPINE study, <sup>7</sup> cost <sup>15,16</sup>
Venetoclax	33.3	48.9	\$349,621	ALPINE study, <sup>7</sup> cost <sup>15,16</sup>
Cyclophosphamide	20.8	13.3	\$3875	ALPINE study, <sup>7</sup> cost <sup>15,16</sup>
Vincristine/vincristine sulfate	20.8	11.1	\$202	ALPINE study, <sup>7</sup> cost <sup>15,16</sup>
Ibrutinib	12.5	15.6	\$701,007	ALPINE study, <sup>7</sup> cost <sup>15,16</sup>

### Adverse Event Rates and Costs

- The model accounts for the impact of all AEs for the impact of all grade ≥3 AEs reported in ALPINE trial. All AEs were assumed to occur and be resolved in the first 4 weeks of treatment. Therefore, all AE-related costs were applied to the proportion of patients experiencing the event in the first cycle of the model. Table 4 shows the AE event rates and costs to treat each AE

Table 4. Adverse Event Rates and Costs

Adverse Event	Incidence (%) <sup>12</sup>		Cost	
	Zanubrutinib	Ibrutinib	Commercial	Medicare
Anemia	2.20	2.50	\$420 <sup>15</sup>	\$420 <sup>15</sup>
Neutropenia	21.00	18.20	\$1465 <sup>15</sup>	\$1465 <sup>15</sup>
Thrombocytopenia	3.40	5.20	\$1289 <sup>15</sup>	\$1289 <sup>15</sup>
Atrial fibrillation/flutter	2.50	4.00	\$15,292 <sup>13</sup>	\$5838 <sup>14</sup>
Hemorrhage	3.40	3.70	\$19,437 <sup>13</sup>	\$9295 <sup>14</sup>
Hypertension	15.10	13.60	\$2889 <sup>15</sup>	\$2889 <sup>15</sup>
Infection	26.50	28.10	\$20,119 <sup>13</sup>	\$11,526 <sup>14</sup>
Secondary primary malignancy	6.80	5.20	\$15,043 <sup>17</sup>	\$15,043 <sup>17</sup>

### Disease-Related Healthcare Resource Use and Costs

- Table 5 shows disease-related costs, including hospitalization, emergency department visits, office visits, laboratory and pathology, radiology, surgery, ancillary, and all other outpatient services. These are literature-based costs, based on monthly medical resource utilization<sup>19,20</sup> inflated to 2023<sup>18</sup>

Table 5. Disease-Related Healthcare Resource Use and Costs

Resource	Cost Per Treated Patient Per Month
Hospitalization	\$231
Post-progression hospitalization	\$1683
Emergency department visit	\$15
Office visit	\$137
Other services	\$1214
<b>Total: Progression free</b>	<b>\$1597</b>
<b>Total: Post progression</b>	<b>\$3049</b>

### Inputs for Scenario Analysis With Different PFS Estimates

- The key clinical parameter used in the model is PFS, which is available at 12-, 24-, and 36-month readouts from ALPINE. Time to treatment discontinuation (TTD) was capped by PFS in the model, reflecting the assumption of stopping 2L treatment upon progression. This was used for the treatment cost calculations only. For each of the PFS (12-, 24-, 36-month) estimates, an exponential curve was assumed. To investigate the sensitivity of results for different PFS estimates, data for various definitions (Table 6) were input into the model during the scenario analysis

Table 6. PFS at Different Time Horizons Based on Different PFS Definitions

Estimate Identifier	Zanubrutinib (% PFS)			Ibrutinib (% PFS)		
	12-month	24-month	36-month	12-month	24-month	36-month
IRC, ITT	92.5	79.5	57.9	84.8	67.3	47.2
IRC, per protocol	92.8	79.7	58.0	84.7	67.1	47.0
IRC, alternative censoring rules, ITT	92.5	80.0	58.2	84.6	67.0	46.9
IRC, accounting for drug interruptions, ITT	93.1	80.9	59.6	86.7	72.0	50.9
Investigator, ITT	91.3	78.4	57.5	<b>84.1</b>	65.9	49.0
Investigator, per protocol	91.5	78.6	57.7	<b>84.1</b>	<b>65.8</b>	48.9
Investigator, alternative censoring rules, ITT	<b>91.2</b>	<b>78.3</b>	<b>57.4</b>	84.3	65.9	49.0
Investigator, accounting for drug interruptions, ITT	92.5	81.2	61.3	87.7	73.1	54.2
IRC, accounting for COVID-19 death, ITT	93.4	82.0	62.2	86.2	70.0	50.3
Investigator, accounting for COVID-19 death, ITT	92.1	80.9	68.8	85.5	68.6	52.1
IRC, censored by EOT, ITT	<b>97.4</b>	<b>90.0</b>	<b>78.7</b>	<b>90.6</b>	<b>80.9</b>	<b>65.4</b>

Values in bold are maximum or minimum in each column. EOT, end of treatment; IRC, independent review committee; ITT, intent to treat; PFS, progression-free survival.

## RESULTS

### Base-Case Results

- The base-case results, shown in Table 7, estimate that for every eight patients treated with zanubrutinib, one event of progression or death is avoided compared to using ibrutinib instead. Cost saving per patient treated with zanubrutinib is \$57,330

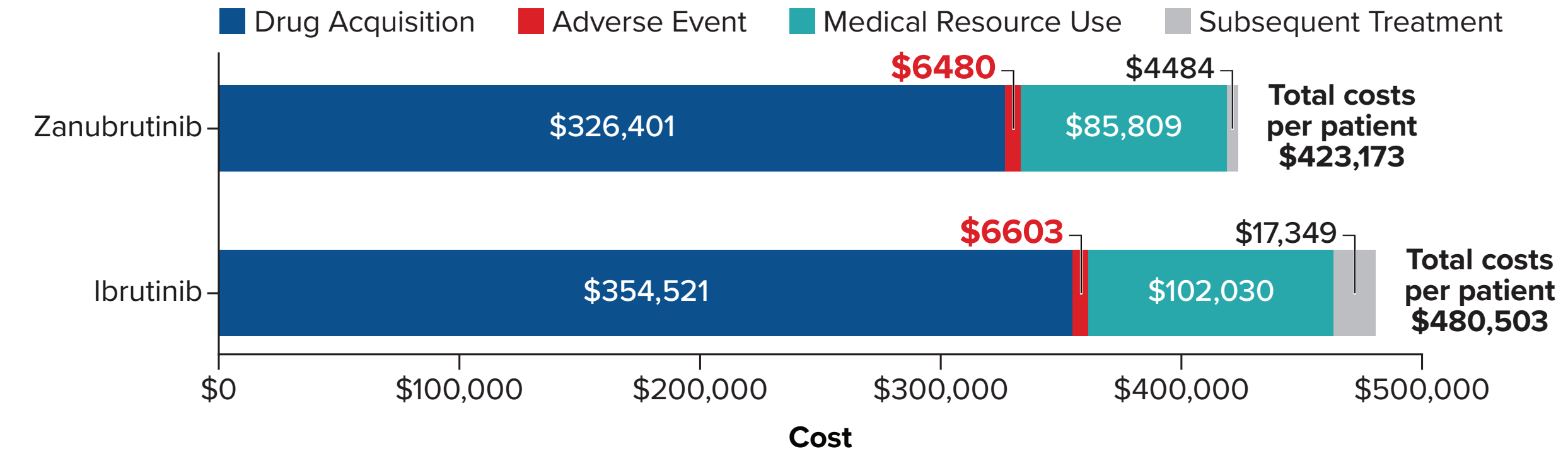
Table 7. Base-Case Results

	24-Month PFS	Total Cost Per Treated Patient
Zanubrutinib	79.5%	\$423,173
Ibrutinib	67.3%	\$480,503
<b>Incremental Results</b>	<b>NNT With Zanubrutinib</b>	<b>Cost Savings With Zanubrutinib</b>
	8 patients	\$57,330

### Base-Case Cost Outcomes

- The total costs per patient treated with zanubrutinib and ibrutinib are \$423,173 and \$480,503, respectively, with a cost saving associated with using zanubrutinib of \$57,330 (Figure 2)
- Drug acquisition cost is the key reason for the overall lower cost of zanubrutinib
- Subsequent treatment cost is also lower for zanubrutinib due to improved clinical outcomes
- Medical resource use and AE costs are comparable

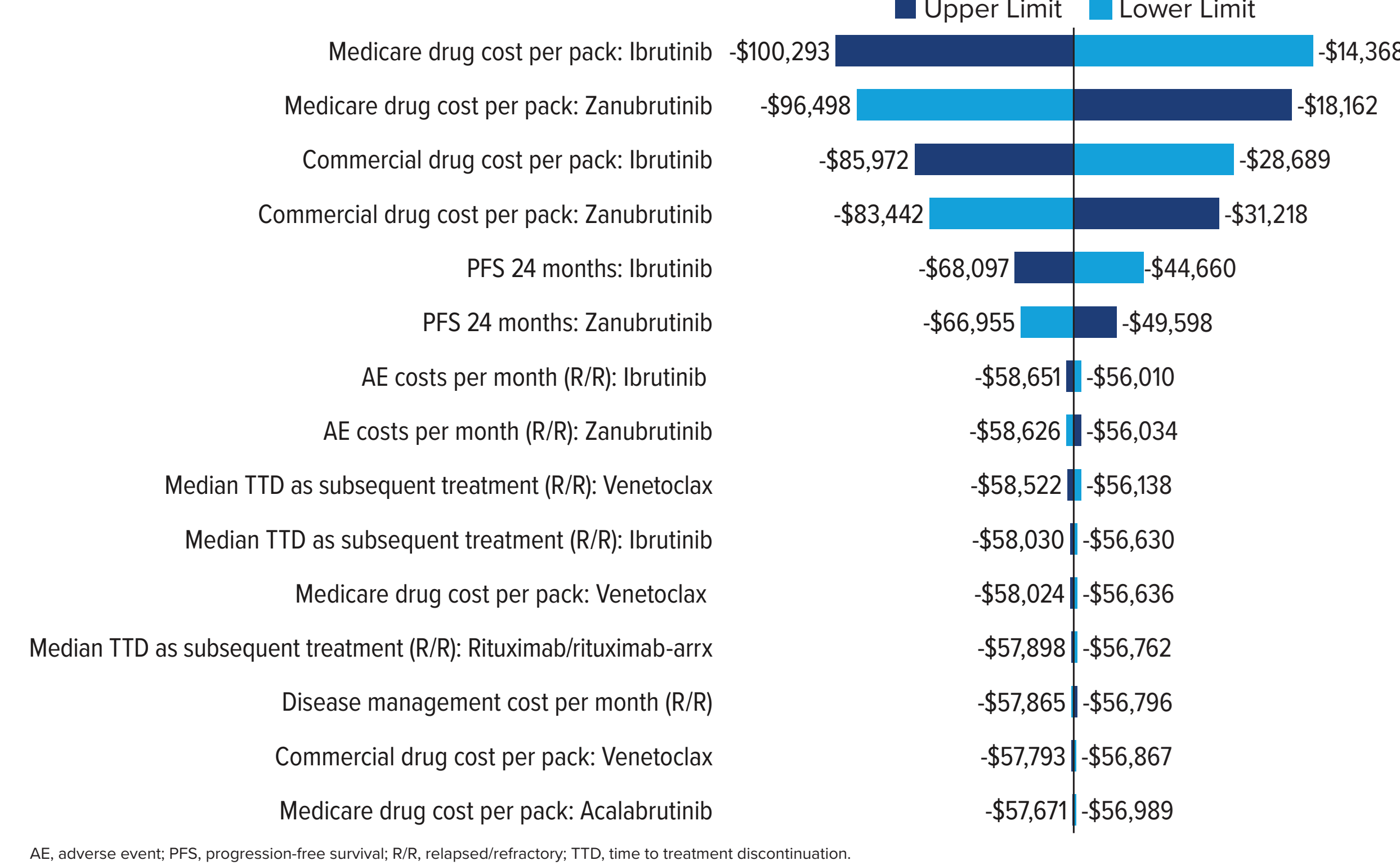
Figure 2. Base-Case Disaggregated Costs for Zanubrutinib to Ibrutinib



### Deterministic Sensitivity Analysis

- A deterministic sensitivity analysis (DSA) was conducted by setting the model input parameter values (one at a time) to the upper and lower bound of their reported uncertainty (95% CI or published ranges). Results are displayed in Figure 3
- The DSA indicates that the model estimates are most sensitive to changes in the drug acquisition costs, with total incremental cost per patient over a 24-month period ranging from -\$100,293 and -\$14,368 compared to ibrutinib
- The model is also sensitive to changes in PFS estimates for ibrutinib and zanubrutinib, while minimal impact is observed for other input changes
- Across all DSA, zanubrutinib is cost-saving

Figure 3. Deterministic Sensitivity Analysis



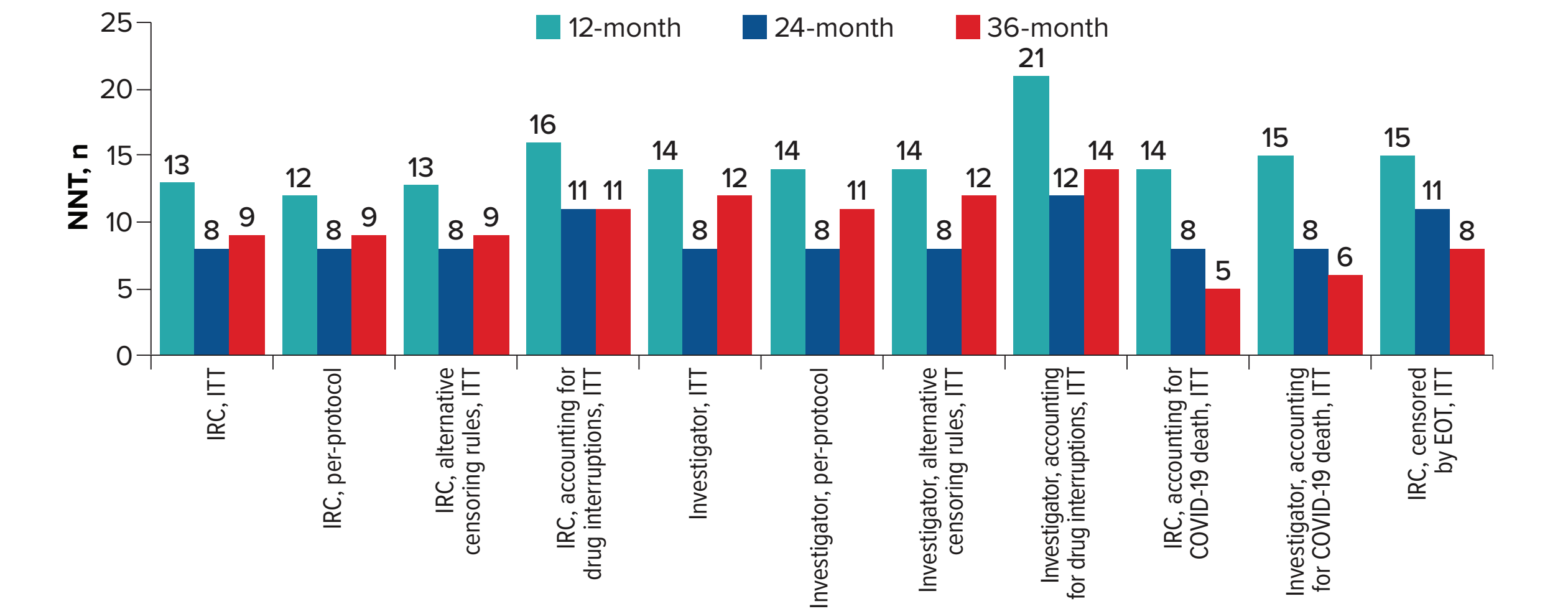
### Scenario Analysis With Different PFS Estimates – NNT

- Scenarios were run using the PFS values in Table 6. The results are shown in Figure 4
- All scenarios demonstrate that the NNT to prevent one event of progression or death favors zanubrutinib, ranging from 5 to 21
- The highest NNTs are associated with drug interruptions with the lowest associated with those accounting for COVID-19 deaths
- NNTs also tend to improve over longer time horizons as the benefits of using zanubrutinib accrue

## CONCLUSIONS

- Zanubrutinib provides an alternative, second-generation BTKi option with significantly better efficacy and more favorable economic outcomes vs ibrutinib for adults with R/R CLL
- Eight patients need to be treated with zanubrutinib to avoid one event of progression or death compared with using ibrutinib
- Applying the model to a hypothetical scenario of a clinical practice of 100 patients treated with zanubrutinib vs ibrutinib suggests that approximately 13 patients will avoid disease progression events or death over 24 months and the practice would realize a savings of \$5.7 million

Figure 4. Scenario Analysis – NNT Results Per PFS Scenarios and Duration

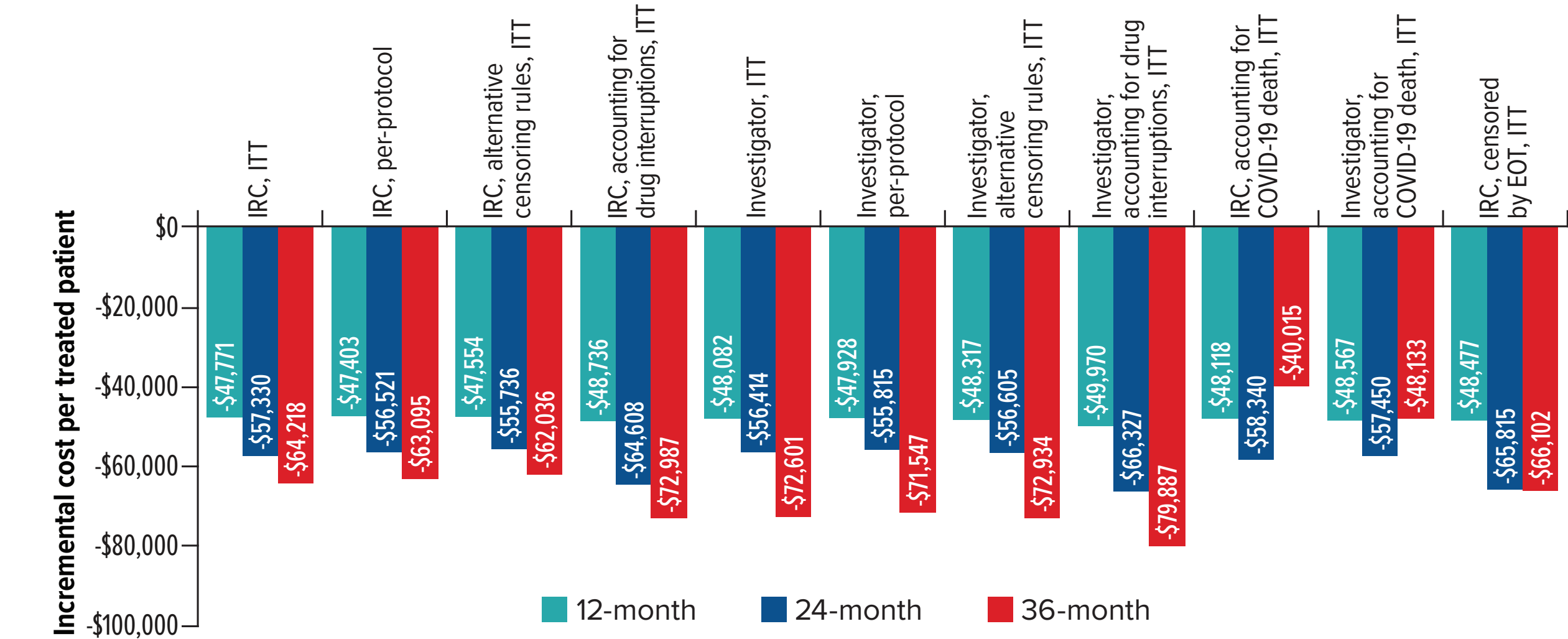


EOT, end of treatment; IRC, independent review committee; ITT, intent to treat; NNT, number needed to treat; PFS, progression-free survival.

### Scenario Analysis With Different PFS Estimates – Incremental Cost Per Treated Patient

- Figure 5 shows the cost savings associated with using the PFS values in Table 6
- All scenarios demonstrate cost savings using zanubrutinib, which increase with longer time horizons
- The greatest savings are associated with drug interruptions with the lowest associated with those accounting for COVID-19 deaths
- The scenarios show the base-case is relatively conservative, with the alternative PFS measures leading to much greater savings

Figure 5. Scenario Analysis – Cost Per Treated Patient Per PFS Scenarios and Duration



IRC, independent review committee; ITT, intent-to-treat.

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